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Why Place an Order from the US?

- Some products are only available from the USA
- **When you order the Lifelong Vitality Pack (LLV) from the US, you get a significant discount when you purchase up to 3 additional supplements** (see separate slide)
- You can access the US Product of the Month (POM) and US 200PV special (when applicable) when you place a US order
- Purchase special offers only available in the US
- Order accessories
- Order US labels

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What Else You Should Know...

- You can do an AU and US LRP in the same month. Or, you can do one from US this month and then swap back to AU market next month
- **YOU can only get a POM once a month.** So, if you really want the USA POM, you must do your LRP order from the USA market (not in the AU market, otherwise you will get the AU POM)
- To access the POM from either market, **you must place an LRP of 125PV⁺ before the 15th of the month**

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Member Services – For Your Support!



**Any difficulties with ordering,
ring Member Services on
(02) 8015 5080**

OPENING HOURS (AUSTRALIAN EASTERN)

Monday: 12pm – 6pm

Tuesday – Friday: 6am – 6pm

Saturday: 6am – 2pm

Sunday: closed

Public Holidays: closed

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Only Available from the USA NEWLY RELEASED CONVENTION PRODUCTS



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Only Available from the USA SUPPLEMENTS



7

Only Available from the USA WOMEN'S HEALTH SUPPLEMENTS



8

Only Available from the USA

WEIGHT MANAGEMENT

Also available - various pack options of these products and Slim & Sassy Blend



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Only Available from the USA

SOFTGELS



10

Only Available from the USA HAIR KIT AND PRODUCTS



11

Only Available from the USA DEEP BLUE



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Only Available from the USA

SINGLE OILS & BLENDS



13

Only Available from the USA

BODY PRODUCTS



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Only Available from the USA

CHILDREN'S SUPPLEMENTS



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Only Available from the USA

KIDS COLLECTION TOUCH BLENDS



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Only Available from the USA

BABY



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Only Available from the USA

COLLECTIONS



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Only Available from the USA LRP ONLY



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Only Available from the USA ACCESSORIES



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Log into your Back Office

The screenshot shows the doTERRA login page. A green arrow labeled '1' points to the address bar containing the URL login.doterra.com/us/en-us/sign-in. Below the header, there is a 'Sign in' section with the following fields and elements:

- Email or doTERRA ID:** A text input field with a green arrow labeled '2' pointing to it.
- Password:** A text input field with a green arrow labeled '3' pointing to it.
- Remember Me:** A radio button.
- Forgot Password?:** A link.
- Login:** A purple button with a green arrow labeled '4' pointing to it.
- Enroll today:** A white button.

1. www.login.doterra.com/us/en-us/sign-in
2. Enter the **Email** associated with your doTERRA account, or your **doTERRA ID**
3. Enter the **Password** associated with your doTERRA account
4. Click **Login**

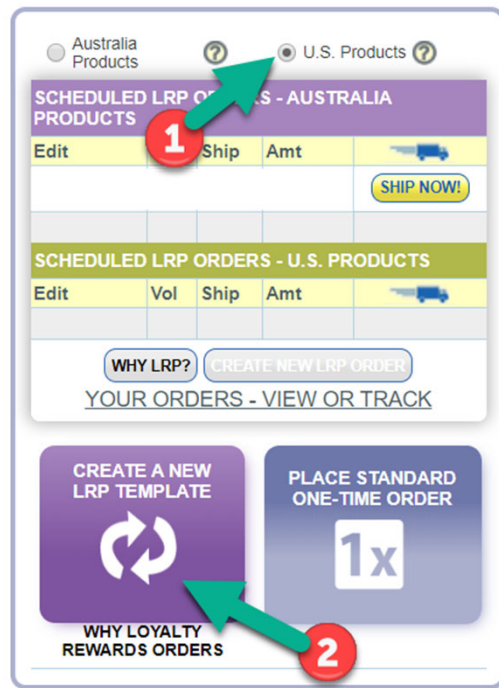
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The screenshot shows the mydoTERRA office dashboard. A green arrow labeled '1' points to the **SHOP** button in the navigation menu. The dashboard includes a header with the mydoTERRA office logo, a language dropdown set to 'English - Australia', and navigation links for Home, Wellness Advocate Services, My Online Store, My Office Settings, and Log Out. Below the navigation menu, there are buttons for DASHBOARD, SHOP, TEAM, BUSINESS GROUPS, MESSAGE CENTER, and My WEB SITE. A search bar is located below the navigation menu. The main content area features a promotional banner for a '200PV PROMOTION' and a sidebar with sections for 'SCHEDULED LRP ORDERS - AUSTRALIA PRODUCTS' and 'SCHEDULED LRP ORDERS - U.S. PRODUCTS'. The sidebar also includes buttons for 'WHY LRP?', 'CREATE NEW LRP ORDER', and 'YOUR ORDERS - VIEW OR TRACK'.

1. Click **SHOP**

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1. Select **U.S. Products**
2. Select **CREATE A NEW LRP TEMPLATE**

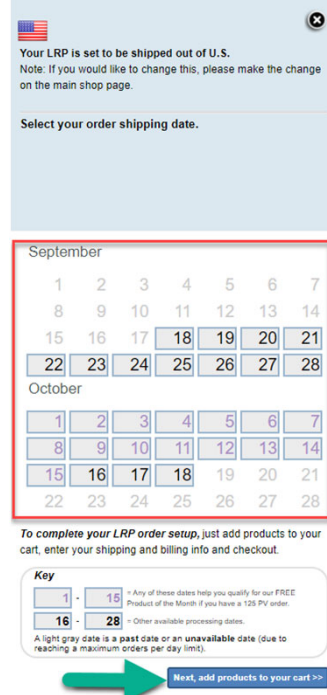


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1. Select the **date** you would like your order to be shipped

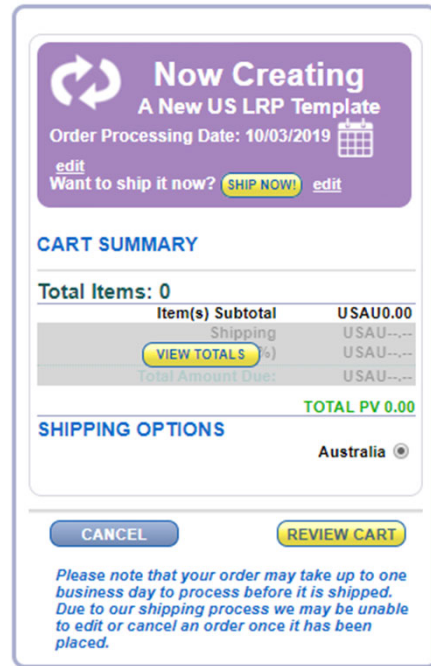
REMINDER: to qualify for the free Product of the Month oil, you must ship an LRP of 125PV⁺ before the 15th of the month

2. Click **Next, add products to your cart>>**



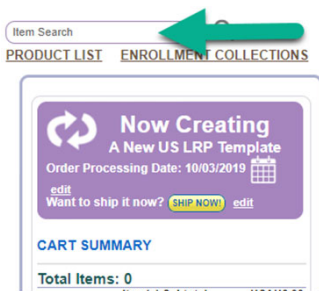
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You are **Now Creating**
A New US LRP
Template and it's time
to add items to your
cart.

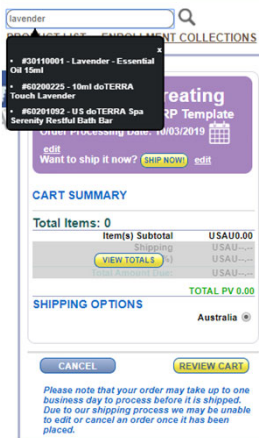


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1. An easy way to add items to cart is by the quick add to cart section - **Item Search**



2. e.g. Type in Lavender and all the Lavender products will come up – **click to select item**



3. The item you select will come up, click **ADD TO CART**



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Item Search

[PRODUCT LIST](#) [ENROLLMENT COLLECTIONS](#)

Now Creating
A New US LRP Template

Order Processing Date: 10/03/2019

Want to ship it now?

CART SUMMARY

Total Items: 1

Item(s)	Subtotal	USAU27.50
Shipping	USAU---	
<input type="button" value="VIEW TOTALS (%)"/>		
Total Amount Due:	USAU---	
TOTAL PV 23.00		

SHIPPING OPTIONS

Australia

Please note that your order may take up to one business day to process before it is shipped. Due to our shipping process we may be unable to edit or cancel an order once it has been placed.

Once you click ADD TO CART, the item will show up in the cart

In our example here, you can see the value of Lavender has been added to the cart.

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Item Search

[PRODUCT LIST](#) [ENROLLMENT COLLECTIONS](#)

Now Creating
A New US LRP Template

Order Processing Date: 10/03/2019

Want to ship it now?

CART SUMMARY

Total Items: 1

Item(s)	Subtotal	USAU27.50
Shipping	USAU---	
<input type="button" value="VIEW TOTALS (%)"/>		
Total Amount Due:	USAU---	
TOTAL PV 23.00		

SHIPPING OPTIONS

Australia

Please note that your order may take up to one business day to process before it is shipped. Due to our shipping process we may be unable to edit or cancel an order once it has been placed.

Once you've added an item to the cart, click **REVIEW CART**

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You now have the option to keep on adding items you know you want by choosing **Quick Add to Cart**, or by browsing the **<<CONTINUE SHOPPING** button

(and then click ADD TO CART, click REVIEW CART, click ADD TO CART, click REVIEW etc.)

The screenshot shows a 'My Cart' interface with the following details:

- Shipping to: edit, Payment: edit, Send confirmation to: edit, Monthly LRP Order Processing Date: 10/03/2019 edit
- Shipping from: U.S.
- ORDER section with a 'Quick Add to Cart' button.

Product	Quantity	PV	Frequency	Price	Use Points?	Remove Item
Lavender - Essential Oil 15ml #30110001	1	23.00	MONTHLY	USAU27.50	Select	X

- 23.00 PV, Subtotal USAU27.50, 0 Points Used
- MY REMAINING REWARDS POINTS =
- Buttons: <<CONTINUE SHOPPING, CLEAR CHANGES, SAVE CHANGES, CONTINUE >>

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If you add the Lifelong Vitality Pack to your order, you can **EDIT KIT** to add up to 3 supplements at reduced prices.

The screenshot shows a 'My Cart' interface with the following details:

- Shipping to: edit, Payment: edit, Send confirmation to: edit, Monthly LRP Order Processing Date: 10/03/2019 edit
- cancel this LRP order
- Shipping from: U.S.
- LRP ID #5108635 with a 'Quick Add to Cart' button.

Product	Quantity	PV	Frequency	Price	Use Points?	Remove Item
US 5ml Yoga Align Blend #60203246	1	17.00	MONTHLY	USAU20.50	N/A	X
US Essential Oil Cap Sticker #60207925	1	0.00	MONTHLY	USAU0.50	N/A	X
Lifelong Vitality Pack (NEW 2016) #21480001	EDIT KIT	60.00	MONTHLY	USAU79.50	Select	X

- 77.00 PV, Subtotal USAU100.50, 0 Points Used
- MY REMAINING REWARDS POINTS = 264.1
- APPLY AR BALANCE USAU3.67 available
- Buttons: <<CONTINUE SHOPPING, CLEAR CHANGES, SAVE CHANGES, CONTINUE >>

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DASHBOARD SHOP TEAM BUSINESS GROUPS MESSAGE CENTER My WEB SITE

Personalize Your Lifelong Vitality Pack (NEW 2016) Kit & Save

Buy 1 Lifelong Vitality Pack (NEW 2016)...

US Lifelong Vitality Pack (NEW 2016)
#21480001
Your Price: USAU79.50
60 PV
Qty: 1
[ADD NEW KIT](#)

...and choose any configuration up to 3 additions of the following products at a significant savings.

Product	Item #	Your Price	PV	QTY
Microplex VMz®	#35350001	USAU24.00	10 PV	<input type="text"/>
New xEO Mega	#35360001	USAU24.00	10 PV	<input type="text"/>
New Mito2Max	#34350001	USAU24.00	10 PV	<input type="text"/>
TerraZyme®	#35110001	USAU24.00	10 PV	<input type="text"/>
Deep Blue Polyphenol Complex	#34360001	USAU24.00	10 PV	<input type="text"/>
PB Assist®+	#35160001	USAU24.00	10 PV	<input type="text"/>

[UPDATE KIT](#)

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DASHBOARD SHOP TEAM BUSINESS GROUPS MESSAGE CENTER My WEB SITE

Personalize Your Lifelong Vitality Pack (NEW 2016) Kit & Save

Buy 1 Lifelong Vitality Pack (NEW 2016)...

US Lifelong Vitality Pack (NEW 2016)
#21480001
Your Price: USAU79.50
60 PV
Qty: 1
[ADD NEW KIT](#)

...and choose any configuration up to 3 additions of the following products at a significant savings.

Product	Item #	Your Price	PV	QTY
Microplex VMz®	#35350001	USAU24.00	10 PV	<input type="text"/>
New xEO Mega	#35360001	USAU24.00	10 PV	<input type="text"/>
New Mito2Max	#34350001	USAU24.00	10 PV	<input type="text"/>
TerraZyme®	#35110001	USAU24.00	10 PV	<input type="text"/>
Deep Blue Polyphenol Complex	#34360001	USAU24.00	10 PV	<input type="text"/>
PB Assist®+	#35160001	USAU24.00	10 PV	<input type="text"/>

[UPDATE KIT](#)

Choose any configuration of up to 3 additions of the products shown and click **UPDATE KIT**

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The amended Lifelong Vitality Pack now shows in your cart

My Cart Monthly LRP Order Processing Date 10/03/2019

Ship to: edit Payment: edit Send confirmation to: edit 10/03/2019 edit

Shipping from: U.S.

Product	Quantity	PV	Frequency	Price	Use Points?	Remove Item
US 5ml Yoga Align Blend #60203246	1	17.00	MONTHLY	USAU20.50	N/A	X
US Essential Oil Cap Sticker #60207925	1	0.00	MONTHLY	USAU0.50	N/A	X
Lifelong Vitality Pack (NEW 2016) #21489001	EDIT KIT	60.00	MONTHLY	USAU79.50	N/A	X
TerraZyme (supplement) - #35110001	1	10.00	MONTHLY	USAU24.00	N/A	
PB Assist+ #35160001	2	20.00	MONTHLY	USAU48.00	N/A	

107.00 PV Subtotal USAU172.50 0 Points Used

MY REMAINING REWARDS POINTS = available

APPLY AR BALANCE

<<CONTINUE SHOPPING CLEAR CHANGES CONTINUE >> SAVE CHANGES

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(order items changed)
Here once you have reached your desired point (PV) amount in green to qualify for the free items, they will show. The POM shows right at the end once you've gone through payment processing part.

If you elect to APPLY AR BALANCE you will get an additional message (next slide)

AR balance = Accounts Receivable and is the money doTERRA OWES YOU!!

My Cart Monthly LRP Order Processing Date 10/06/2019

Ship to: edit Payment: edit Send confirmation to: edit 10/06/2019 edit

Shipping from: U.S.

Product	Quantity	PV	Frequency	Price	Use Points?	Remove Item
US 5ml Yoga Align Blend #60203246	1	17.00	MONTHLY	USAU20.50	N/A	X
US Cap Stickers (Updated Fall 2019) #3360006715	1	0.00	MONTHLY	USAU0.50	N/A	X
US 10ml Adaptiv Touch Blend #60209357	2	40.00	MONTHLY	USAU48.00	N/A	X
US 15ml Adaptiv Blend #60209364	2	75.00	MONTHLY	USAU90.00	N/A	X

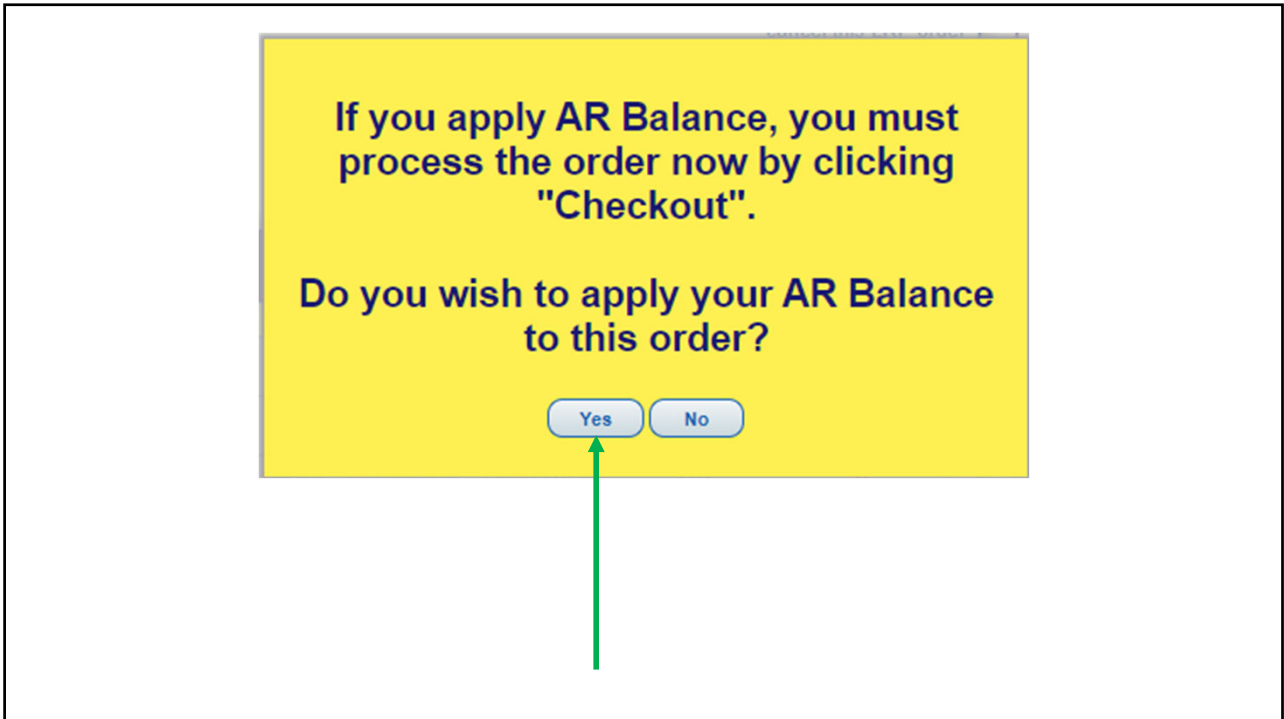
132.00 PV Subtotal USAU159.00 0 Points Used

MY REMAINING REWARDS POINTS =

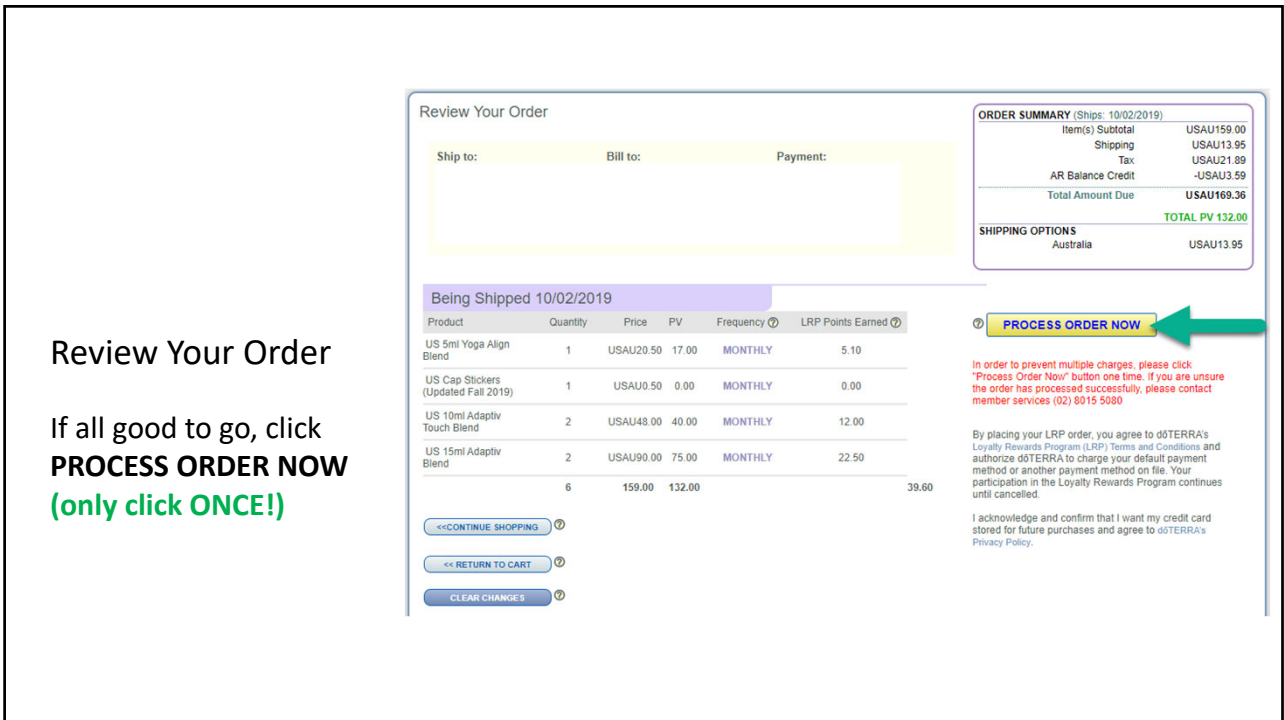
APPLY AR BALANCE

<<CONTINUE SHOPPING CLEAR CHANGES CONTINUE >> SAVE CHANGES

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Thank you for placing your order!

Printer Friendly Version

Your Autoship Number is

Order Date: 10/02/2019
10/2019

Wellness Advocate ID:

Bill To: Ship To:

Email:

Item Code	Qty Ship	Qty Order	Item Description	Item Volume	Total Volume	Item Price	Total Price
60203246	1	1	US 5ml Yoga Align Blend	17.00	17.00	20.50	20.50
3360006715	1	1	STKR Cap US Oil 2019	0.00	0.00	0.50	0.50
60209357	2	2	US 10ml Adaptiv Touch Blend	20.00	40.00	24.00	48.00
60209364	2	2	US 15ml Adaptiv Blend	37.50	75.00	45.00	90.00
5025	1	1	Product of the Month	0.00	0.00	0.00	0.00
				Total Volume: 132.00	Subtotal: USAU159.00		
				Tax (Taxable 218.95 @ 10.00%)			21.89
				Shipping (Australia)			13.95
						Total Amount Due USAU172.95	

** Internet Order **
Early Generation of Autoship # Generated on Demand

Warehouse 12
doTERRA International LLC

Payments Received
Payment Type: AR Balance
Receipt Amount: 3.59
Payment Type: Credit Card
Receipt Amount: 169.36
Total Cash Receipts: 172.95
Invoice Balance: 0.00

Confirmation “Thank you” on screen, which you can print, or print from the email confirmation you will receive.

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The US order you have just placed will roll over and show up as a scheduled order for NEXT month – so don't forget to amend it before it ships.

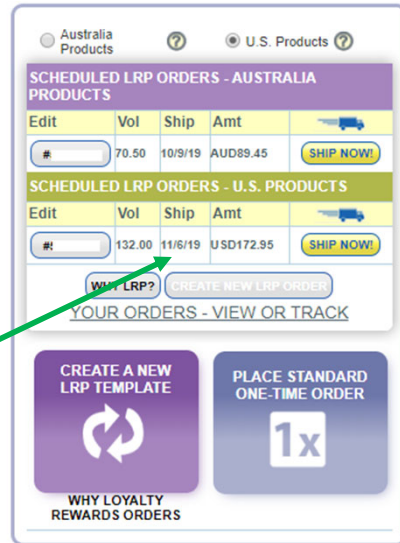
The screenshot shows a mobile application interface with two sections for 'SCHEDULED LRP ORDERS'. The top section is for 'AUSTRALIA PRODUCTS' and the bottom section is for 'U.S. PRODUCTS'. Each section has a table with columns for 'Edit', 'Vol', 'Ship', 'Amt', and a 'SHIP NOW!' button. In the 'U.S. PRODUCTS' section, the first row shows a volume of 132.00, a ship date of 11/6/19, and an amount of USD172.95. A green arrow points from the text on the left to the 'SHIP NOW!' button for this order.

WHY LOYALTY REWARDS ORDERS

CREATE A NEW LRP TEMPLATE PLACE STANDARD ONE-TIME ORDER

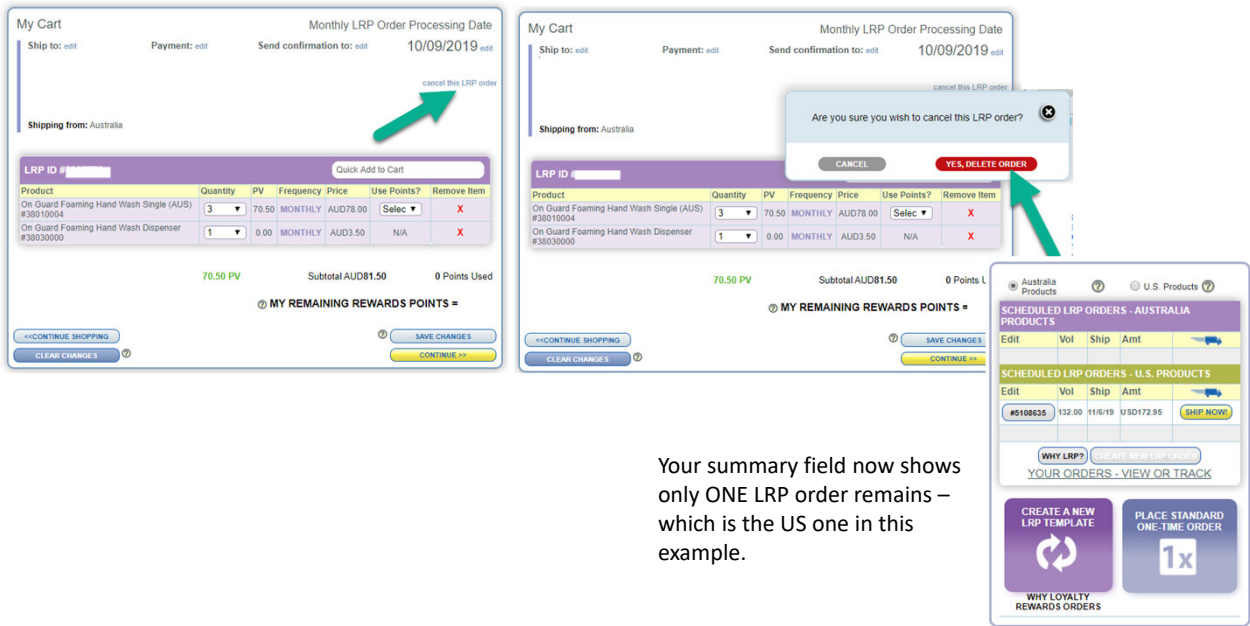
38

The US order you have just placed will roll over and show up as a scheduled order for NEXT month – so don't forget to amend it before it ships.



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If you want to cancel the AU LRP order, click on the order and then click cancel this LRP order.



Your summary field now shows only ONE LRP order remains – which is the US one in this example.

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