

Resources

for your

dōTERRA Business

A Compilation



www.paulandvanessajeane.com

www.foodalchemistry.com.au

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DISCLAIMER

Every effort has been made to accurately portray information in this Resources document. However, due to the ever-changing nature of both the internet and the evolution of dōTERRA, some links may change. If in doubt, please contact your dōTERRA member services.

RESOURCES LANDING PAGE

<https://www.paulandvanessaJean.com/resources/>



Paul and Vanessa Jean have created business training resources to inspire, delight and educate. To fill your mind with new ideas, to inspire different ways of thinking and being, and most importantly, fill your heart and soul with a sense of joy and gratitude that you have taken this glorious path of the Soulpreneur.

Prepare

Finding your Why, Goal Setting & Taking Action, Freedom (Contacts) List, Creating a Plan of Action, Sales Scripts

Invite

Sampling for Success, Text Blitz Script

Present

Presenting, Aromatic Dressing, Expos

Enrol

How to Book Classes from Classes

Support

Customer Getting Started Email & Video Series, The Wellness Consult, Placing Orders, Business Resources eBook, doTERRA Empowered Training summary, Compensation, Placements, PO3, Rank Tracking, Allyse Sedivy Daily Mentor Calls, doTERRA Online Oil Oasis, Shareable Socials

Supplies

Essential oil books, accessories, bottles etc.

Personal Development

Ranking with Consciousness meditation, Beacon of Light meditation, Byron Katie presentation, Goddard's Developmental Stages & Belief Summit images, One Thing Mentoring, Emotional Freedom Techniques (EFT), Dr Joe Dispenza meditation recommendations

Extras

Emotional Aromatherapy resources, Men in doTERRA, Women's Support, Sourcing, Pets and Animals, How Many Drops, AU/US Price chart, Blends & Their Compositions, Graphic & Computer Support (Canva, Converting PDF to PNG, Transferring Large Files, Downloading a Facebook Video, Food Alchemy Website, Converting Video Formats, Screen Capture, Video Editing Software), Transparent Images, Useful Apps for your Smart Phone

eBooks

Product Support eBooks, Business & Education eBooks

dōTERRA TOOLS AND RESOURCES OVERVIEW

dōTERRA has a proven training program to support you and nourish your growth as a business leader, including detailed personal development resources. In fact, it can be a little overwhelming with how many resources there are now available. Let’s look at what we consider the MUST HAVE tools and resources to access/follow/subscribe to and use.

dōTERRA EMPOWERED TRAINING SERIES



There are three categories of the “Empowered” training offered by dōTERRA:



<p>1</p> <p>Empowered Life</p> <p>To support your love of the products</p>	<p>2</p> <p>Empowered Success</p> <p>Experts guide you with a step-by-step plan, giving you the freedom to live the life you want</p>	<p>3</p> <p>Empowered You</p> <p>A personal development program designed to help you learn, love, and live your strengths every day</p>
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Wherever possible, access the training offered by your own country.

1 dōTERRA EMPOWERED LIFE

<https://www.doterra.com/US/en/empowered-life>

	<p>Empowered Life Series</p> <p>This free monthly webinar delivers the very best in essential oil education. With presentations from essential oil experts, these video classes explain the benefits of using essential oils and natural solutions in your life.</p> <p>https://www.doterra.com/US/en/empowered-life-series</p>
	<p>Living Magazine</p> <p>For those who want the latest news about dōTERRA and fresh ideas for healthy living, the dōTERRA Living Magazine covers important topics and teaches you how to use essential oils in your own home.</p> <p>https://www.doterra.com/US/en/brochures-magazines-doterra-living</p>
	<p>Online Oil Oasis</p> <p>The quarterly Online Oil Oasis is the gold standard in essential oil education. During each online summit, you’ll get four hours of incredible insights from experts who share their advice and expertise on today’s most pressing and relevant essential oil topics.</p> <p>https://www.doterra.com/US/en/online-oil-oasis</p>

	
	<p>Essential Oil Solutions with doTERRA</p> <p>This podcast is focused on providing education about new and fun ways to use essential oils. Don't miss out on expert advice that will help you live a healthy, natural lifestyle—start listening now! https://www.doterra.com/US/en/podcast</p>

2 EMPOWERED SUCCESS

US Empowered Success Guides: <https://www.doterra.com/US/en/empowered-success>

Australia Empowered Success Guides: https://www.doterra.com/AU/en_AU/empowered-success

Empowered Success is the proven system to build a successful doTERRA business. Experts guide you with a step-by-step plan, giving you the freedom to live the life you want. These simple tools help take your business to the next level and equip you to empower your team.

Are you starting a doTERRA business?

Introducing the step-by-step video training course for new builders! The Lift Off! Launch Your doTERRA Business course guides you simply and clearly through the steps of starting a doTERRA business.

Videos to Launch Your Business:

<https://www.doterra.com/US/en/empowered-success/launch-your-business>




Steps to Success

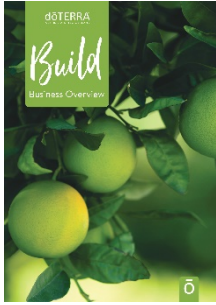

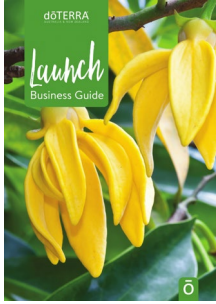

Step 1: It's Simple. Properly Use and Share Oils. Becoming a Wellness Advocate is as simple as opening your oils and sharing with others how doTERRA can bless their lives. Using your doTERRA Essentials book and your kit of oils, you can begin sharing.




Step 2: Participate in Monthly Training, Community, and Events

- Empowered Success Webinars: Tips from Top Leaders
<https://www.doterra.com/US/en/empowered-success/tips-from-top-leaders>
- Follow relevant business pages on Facebook
 - doTERRA Business USA
<https://www.facebook.com/doterrabusiness/>
 - doTERRA Business Australia and New Zealand
<https://www.facebook.com/doterrabusinessaunz/>
- Attend convention
 - Global Convention in Utah USA
 - Convention in your own country
- Building Your Business with doTERRA—Empowered Success Podcast
<https://www.doterra.com/US/en/empowered-success/podcast>

Step 3: Learn the Basics of Sharing and Building

	<p>Healthy Can Be Simple Introduce Essential Oils</p> <p>https://www.doterra.com/US/en/empowered-success/healthy-can-be-simple Note: no link yet for Australian version.</p> <p>The Healthy Can Be Simple intro guide is a business tool to introduce new people to dōTERRA Essential Oils and their everyday uses. Share an oil sample, write your contact information on the back, and invite them to a class to learn more.</p>
	<p>Live Guide Hold Lifestyle Overviews</p> <p>Assess personal wellness with the Live Guide and find the right dōTERRA natural solutions. Use this guide to conduct Lifestyle Overviews for new members and help them create a 90-day Wellness Plan.</p> <ul style="list-style-type: none"> • How to use dōTERRA’s Wellness Pyramid to create a wellness lifestyle • Which products address your specific health goals • How to use the Loyalty Rewards Program to save money • Recipes to start using your oils right away <p>US: https://www.doterra.com/US/en/empowered-success/live AU: https://www.doterra.com/AU/en_AU/empowered-success-live</p>
	<p>Share Guide Share to Earn Free Oils</p> <p>Learn how to share dōTERRA through classes and one-on-ones using the Share Guide.</p> <ul style="list-style-type: none"> • How to share dōTERRA through classes and one-on-ones so you can earn free products for yourself • Script ideas for sharing, inviting, and reminding • Tips to host successful presentations and an ideal timeline for doing so • Skills that set a foundation for a strong business <p>US: https://www.doterra.com/US/en/empowered-success/share AU: https://www.doterra.com/AU/en_AU/empowered-success-share</p>

	<p>Build Guide</p> <p>Discover the benefits of a financial pipeline using the Build Guide and see what building a doTERRA business can do for you.</p> <ul style="list-style-type: none"> • Benefits of building a financial pipeline • Reasons to partner with doTERRA • Pipeline activities to start building a business • Income potential • Three Steps to launch your business <p>US: https://www.doterra.com/US/en/empowered-success/build</p> <p>AU: https://www.doterra.com/AU/en_AU/empowered-success-build</p>
	<p>Class Presentations</p> <p>AU: Nature's Solution Kit (called the Natural Solutions Kit in the US) https://www.doterra.com/AU/en_AU/empowered-success-natures-solutions</p>
<p>Step 4: Launch Your Business</p>	
	<p>Launch Guide</p> <p>The Launch Guide gives you the tools and knowledge you need to successfully launch your doTERRA business and reach Elite rank.</p> <ul style="list-style-type: none"> • Action steps to launch your doTERRA business • How to build a financial pipeline • Placement strategies • Step-by-step instructions to reach Elite rank <p>US: https://www.doterra.com/US/en/empowered-success/launch</p> <p>AU: https://www.doterra.com/AU/en_AU/empowered-success-launch</p>
	<p>Sales Guide</p> <p>The Sales Guide helps business builders confidently find new customers, master critical sales skills, and achieve their sales goals.</p> <ul style="list-style-type: none"> • Critical sales skills in the doTERRA Sales Cycle • Script ideas from top leaders • Skill-building activities to improve confidence and success • How to tally personal Sales Score and set sales goals <p>US: https://www.doterra.com/US/en/empowered-success/sales</p> <p>AU: https://www.doterra.com/AU/en_AU/empowered-success-sales</p>

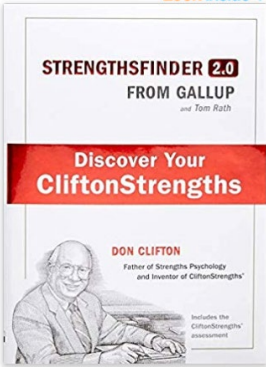
	<p>Sales Certification Course</p> <p>Selling can be difficult, especially if you've never been formally trained. Have you ever thought questions like:</p> <ul style="list-style-type: none"> • What do I say when someone says no? • Is there a secret to sales? • Can I learn to be successful even though I'm not a trained salesperson? • How do I avoid saying the wrong thing when talking to people? • Why am I stuck in my business? • Why is no one buying anything from me? • If you've ever had these kinds of questions, then this doTERRA course is for you. <p>US: https://www.doterra.com/US/en/empowered-success/sales-certification-course</p>
<p>Step 5: Go For The Next Rank</p>	
	<p>Train Guide Reach Premier & Silver Ranks</p> <ul style="list-style-type: none"> • PIPES activities to reach the rank of Premier and Silver • How to master the class presentation and continue enrolling new customers • Success Timeline to onboard customers and launch builders <p>US: https://www.doterra.com/US/en/empowered-success/train</p> <p>AU: https://www.doterra.com/AU/en_AU/empowered-success-train</p>
	<p>Lead Guide Reach Gold Rank</p> <ul style="list-style-type: none"> • Essential PIPES activities to reach the rank of Gold • How to master the business presentation and effectively launch new builders • Strategies to maximise mentoring and bring out the best in your growing team <p>US: https://www.doterra.com/US/en/empowered-success/lead</p> <p>AU: https://www.doterra.com/AU/en_AU/empowered-success-lead</p>
<p>There are also guides for the higher ranks.</p>	<p>Multiply Guide Reach Platinum and Diamond rank</p> <p>Influence Guide Reach Blue Diamond rank</p> <p>Inspire Guide Reach Presidential Diamond rank</p>

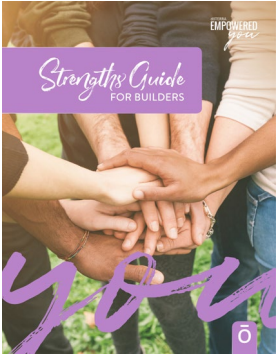
3 EMPOWERED YOU



<https://www.doterra.com/US/en/empowered-you-home>

doTERRA Empowered You is a personal development program designed to help you learn, love, and live your strengths every day. As you recognize and use your strengths consistently, you will unlock incredible potential in yourself. This will play out in all areas of your life, from your view of yourself, your relationships, to your growing doTERRA business.

	<p>Get Started</p> <p>Empowered You starts with taking the CliftonStrengths® assessment. The test identifies your most dominant natural patterns of thinking, feeling, and behaving from a list of 34 unique talents. You have two ways to take the test:</p> <p>Get Code and Book https://www.amazon.com/dp/159562015X/ref=cm_sw_r_cp_ep_dp_vdrTBbPWA7CXD</p> <p><i>(Note: for countries outside USA, purchasing through Book Depository may be cheaper)</i> https://www.bookdepository.com/StrengthsFinder-2-0/9781595620156</p> <p>Get the Assessment https://store.gallup.com/p/en-au/10108/top-5-cliftonstrengths</p>
<p>Use Your Strengths</p> <p>People who use their strengths every day are more productive and more engaged in their work; in fact, they are six times more likely to be engaged at work. These individuals are also three times more likely to report having an excellent quality of life than individuals who do not.</p> <p>How to Use Your Strengths: https://www.doterra.com/US/en/empowered-you-strengths-for-your-business (videos)</p>	
<p>Unlock Your Potential</p> <p>The Empowered You program provides resources to help develop your strengths and use them to build your business. The resources below were created especially for Wellness Advocates so you can learn about your individual strengths and use them to accomplish your dreams.</p> <p>Learn About your Top Talents: https://www.doterra.com/US/en/empowered-you-living-your-strengths (videos)</p> <p>If you have taken the CliftonStrengths® assessment, you might feel a little uncertain about what your talents are. Understanding them is the first step in learning to use them. The videos below explain each of the 34 talent themes, and what makes them powerful. Watch the videos about your Signature Themes to see what they mean and how you can use them as a doTERRA Wellness Advocate. You can also watch the videos of your team members' top talents to appreciate what makes them unique.</p>	
<p>Empowered You Insight Cards https://media.doterra.com/us/en/flyers/empowered-you-insight-cards.pdf</p> <p>Designed to help you maximize your natural talents in your doTERRA business, this card deck highlights the 34 CliftonStrengths Themes. On each card, you will find a personal affirmation, business idea, powerful partnerships, a diffuser blend, and advice from a Strengths Coach tailored to each strength! Use the cards in combination with the Strengths Guide for Builders to unlock your individual talents, or as a tool for mentoring your team.</p>	

	<p>Grow Your Business</p> <p>Do you want to experience extraordinary growth with your business? As a Wellness Advocate, you will find the most success when you use your strengths and focus on the things you naturally do well. doTERRA is committed to helping you embrace your strengths because when you do the results are powerful.</p> <p>Strengths Guide for Builders</p> <p>https://www.doterra.com/US/en/empowered-you-strengths-for-builders-guide (PDF)</p> <p>This guide was created to help you use your strengths as you build your business. It breaks down the vital action steps for building according to your strengths. Based on the collective experience of doTERRA leaders and builders, these vital action steps are the tasks that have proven to be crucial in building a doTERRA business. Download or print this guide to see how your top talents can help you Prepare, Invite, Present, Enroll, and Support.</p>
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LEARN ABOUT ESSENTIAL OIL SAFETY

AU Safety Information

https://www.doterra.com/AU/en_AU/safety-information

askdoTERRA Safe Essential Oil Usage

https://www.youtube.com/watch?v=6UPIs_mOW2s

doTERRA eBooks

<https://www.doterra.com/US/en/ebooks>

Essential Oils and Kids

<https://www.doterra.com/US/en/blog/science-wellness-essential-oils-kids>

Pregnancy & Essential Oils Presentation

<https://www.doterra.com/US/en/pregnancy-essential-oils-presentation>

Kids & Essential Oils Presentation

<https://www.doterra.com/US/en/kids-essential-oils-presentation>

Safe Uses

<https://www.doterra.com/US/en/essentialoils-using-oils-safely>

doTERRA ONLINE OIL OASIS



“We’ve created the quarterly Online Oil Oasis as the gold standard in essential oil education—hours of incredible insights from experts.

Take a deep dive into lifestyle and wellness with some of our best and brightest. They’ll share their advice and expertise on today’s most pressing and relevant essential oil topics. So, you can walk away with simple, practical uses to incorporate essential oils into your everyday life.

This quarter, we’ll cover informed self-care, which will focus on how to utilize essential oils whenever your body might need a little extra support. Our presenters will explain how to build a daily immune boosting routine, how to manage digestive issues, how to use oils during your pregnancy and so much more! Plus, we’ll have a special guest talking about why we created the Online Oil Oasis. You won’t want to miss a single minute!”

<https://www.doterra.com/US/en/online-oil-oasis>

View playlist: https://www.youtube.com/playlist?list=PLp3VbOdUkkm3PZiNBFVue50JtS63tFY_I

SUBSCRIBE TO doTERRA’S YOUTUBE CHANNEL

doTERRA Essential Oils (US site)

<https://www.youtube.com/channel/UCOfpaxKnF8fqjRq05TGNHZQ>

doTERRA Australia & New Zealand

<https://www.youtube.com/channel/UC7sDeN8Oc0QFyGnloTa67Ww>

(or check to see if doTERRA has an official channel for your country).

doTERRA PHONE APPS



doTERRA Daily Drop by doTERRA International, LLC

<https://apps.apple.com/au/app/doterra-daily-drop/id1092276833>



doTERRA Social by doTERRA International, LLC

<https://apps.apple.com/au/app/doterra-social/id1498643073>

LISTEN TO (PODCASTS)



Building Your Business with doTERRA-Empowered Success (Official doTERRA podcast)

iTunes: <https://podcasts.apple.com/au/podcast/building-your-business-with-doterra-empowered-success/id1464920506>



Essential Oil Solutions with doTERRA (Official doTERRA podcast)

https://www.doterra.com/US/en/podcast?fbclid=IwAR1lu3tYd_MYYOGzTCZChjMWfuzoGHUdTXnjzjXMTscP4wV84rYID9ioeqM

iTunes: <https://podcasts.apple.com/au/podcast/essential-oil-solutions-with-doterra/id1450021177#see-all/customers-also-bought>

Check out the Resources Module for additional personal development podcasts we recommend (but are not vital to the start of your business).

doTERRA EDUCATION (TRAINING)

Purchase doTERRA education and training here.

<https://training.doterra.com/>

doTERRA® Essential Oil Specialist Certification
An affordable, online certification program from a source you can trust!
doTERRA® International, LLC \$97

doTERRA® Social Media Academy
doTERRA® International, LLC \$97

doTERRA Sales
Guide for Wellness Advocates
Becoming a Sales Pro in Your doTERRA® Business
Make more money with selling that is easy, natural, and fun.
doTERRA® International, LLC \$97

PROMOTIONS

AU and NZ: https://www.doterra.com/AU/en_AU/promotions

USA: <https://www.doterra.com/US/en/promotions>

Canada: <https://www.doterra.com/CA/en/promotions>

UK: https://www.doterra.com/GB/en_GB/promotions

Not doTERRA Official

Promotions Committee Social Shareables (AU and NZ only)

<http://bit.ly/aunzpromos>

Zoom: bit.ly/promozoomroom

TEAM ALCHEMY RESOURCES WEBSITE

www.foodalchemy.com.au

This website is a **resource for you**, feel free to use the material on this website to support your dōTERRA business. You will find hundreds of blends, recipes and oil resources.

AROMATIC DRESSING

Learn about the practice Vanessa Jean developed called Aromatic Dressing and teach this process at your classes.



WATCH: Aromatic Dressing with Vanessa Jean
<https://youtu.be/d87UvP3bhpl>

FACEBOOK

ACTION: Turn on notifications to keep up-to-date with all the postings.

Team Alchemy Biz Leaders Group – for business leaders

(closed group for TEAM ALCHEMY MEMBERS ONLY)

<https://www.facebook.com/groups/teamalchemybizleaders/>

Check out the Facebook Group **UNITS** for MANY resources.

ACTION: Set your diary to attend the weekly Monday night Zoom calls (7pm Perth Australia time). Check out the Events tab in the Facebook group for more information.

Team Alchemy Essential Living Product Support – product users

(closed group for TEAM ALCHEMY MEMBERS ONLY)

<https://www.facebook.com/groups/teamalchemyessentialliving/>

Check out the Facebook Group **UNITS** for MANY resources.

EVENTBRITE

FOLLOW: Paul and Vanessa Jean on Eventbrite to keep up to date with events.

<https://www.eventbrite.com.au/o/paul-and-vanessa-jean-17627876373>

YOUTUBE

SUBSCRIBE: to the Paul and Vanessa Jean YouTube Channel

<https://www.youtube.com/c/PaulandVanessaJean>

LISTEN TO:

Ranking with Consciousness - a Meditation with Vanessa Jean

<https://www.youtube.com/watch?v=vEcSfZZIhA>

Beacon of Light Meditation with Vanessa Jean 031017

<https://www.youtube.com/watch?v=6N7FAeWKths&t=8s>

NEWSLETTER

SUBSCRIBE: to the Food Alchemy newsletter

<http://bit.ly/FoodAlchemy>

TEAM ALCHEMY TEAM APP

JOIN: To communicate outside of Facebook, please request to join the following groups in our Team Alchemy Team App: (TEAM ALCHEMY members only)

1. Biz Leaders
2. Essential Living Product Support

TEAM ALCHEMY WELCOME GETTING STARTED SERIES

Get started here: <http://bit.ly/TeamAlchemyGetStarted>

We will be sending you daily emails for the first month which will include short and info-dense videos (most videos are about 5 minutes long), often with other supporting resources, designed to get you safely and confidently using your essential oils in many ways.

Please feel free to download the resources we send you, print them off if that's what you like to do, or create your own digital library.

We've created a PDF to help you get the most out of your Home Essentials Kit/Family Essentials kit and Fractionated Coconut Oil (FCO) and Wild Orange essential Oil.

Topics Covered in this Series

- Introduction and Safety
- Your doTERRA Welcome Pack Explained
- Unboxing and Using Your Petal Diffuser
- Paul - Some of My Favourite Essential Oils
- Linen Spray and Purefume Roller
- Aromatic Dressing with Vanessa Jean
- Sleep Support
- Lavender Peace Epsom Salts
- Layering for Body Discomfort Part 1
- Layering for Body Discomfort Part 2
- Owie Spray
- Easy Air Chest Support Spray
- Steam Inhalation
- DigestZen Tummy Support Spray
- Multi-Purpose Cleaner
- Cleaning with your Essential Oils
- The On Guard Range
- Making Antibacterial Wipes
- Making Your Own Hand Sanitizer
- The Key Chain
- Food Flavouring with the Home Essentials Kit Oils
- Making Bliss Balls
- Dressing your Bliss Balls in Cloaks of Love
- Making Raw Chocolate
- Raw Chocolate Flavoured with Essential Oils as a Dipping Sauce
- How to Make a Raw Chocolate Slice
- Making a Raw Chocolate Mousse
- How to Make a Cacao Elixir
- On Guard Apples
- Date Sandwiches
- Tea Infused with Essential Oils
- Travelling with Essential Oils
- Focus with Essential Oils
- Lifelong Vitality Pack

OTHER USEFUL TOOLS

PHONE APPS

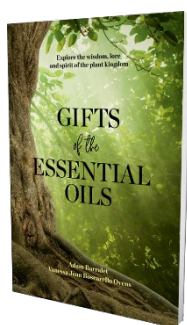


EoEbooks by Essentials of The Earth LLC
<https://apps.apple.com/au/app/eoebooks/id1264769388>



Essential Emotions by Essential Emotions LLC
<https://apps.apple.com/au/app/essential-emotions/id1147824917>

BOOKS



Gifts of the Essential Oils
<http://bit.ly/geoall>



The Essential Life



Essential Emotions
<https://essentialemotions.com/shop/>
<https://itunes.apple.com/us/app/essential-emotions-reference/id1147824917?mt=8>



Audible audio books & podcasts by Audible
<https://apps.apple.com/us/app/audible-audiobooks-originals/id379693831>
A great app to download. Pay a monthly subscription which gives you a book per month and you can purchase extras at great prices. A great way to self care, stay inspired and love your life.

YOUR VIRTUAL OFFICE

<http://doterra.myvoffice.com>

www.mydoterra.com

Access your virtual office to manage your dōTERRA business, place orders, enrol new members, and view upcoming events. You need to enter your Wellness Advocate number and password to gain access.

DAILY MENTOR CALLS

By Allyse Sedivy

<https://dailymentorcalls.com/daily-mentor-calls-subscriptionabc123>

OFFICIAL DōTERRA SITES & LINKS

AUSTRALIA

https://www.doterra.com/AU/en_AU

250 Wellington Road, Mulgrave Vic 3170

DōTERRA AUSTRALIA MEMBER SERVICES

- **General help line is (02) 8015 5080**
- **Member Services email: australia@doterra.com**
 - Processing personal orders
 - Processing enrolments
 - Handling shipping issues
 - Returns, exchanges and refunds, breakages or leaks
 - Promotional enquires and exceptions
 - Marriage or Legal Name Change
 - Updating Email/Shipping/Billing Address or Phone Number
- Account Manager (Silver and above) – **have a separate phone number** (which will be advised when the rank of Silver is reached)
- **Account Information Change Form - AU**
 - Use this form to update your email, shipping/billing address or phone number information
 - Legally change your name (excluding divorce)
 - Add a co-applicant or switch primary and co-applicant names
 - Change an account from personal to business entity

<https://media.doterra.com/au-otg/en/forms/account-information-change-form.pdf>

- **For assistance upgrading from Wholesale Customer to Wellness Advocate**
 - On the top right of the Wholesale Customer account, click on upgrade to new Wellness Advocate
 - dōTERRA will email you when a Wholesale Customer upgrades
 - You have a new 14-day opportunity to move
 - If upgrade is less than 90 days, you have 14 days to place in the same sponsor downline
 - If upgraded after 90 days, you have 14 days to move them anywhere in your tree

- **Other dōTERRA Emails**
 - **Placements** placements@doterra.com
 - Changing an Account from Personal to Business Entity
 - Account Transfers
 - Request to change enroller/sponsor
 - Exception requests (forms found on dōTERRA Tools)
 - An exception request is any placement request outside of the normal 14-day sponsor move or one-time enroller change
 - Inactivity and termination queries
 - **Data Entry** dataentry@doterra.com (or fax (03) 9543 4554)
 - Adding a Co-Applicant
 - Switching Primary & Co-Applicant
 - **Product Support** productsupport@doterra.com
 - **Compliance** complianceaunz@doterra.com
 - Account Changes Due to Divorce or Death
 - Duplicate accounts
 - Cross-line recruiting
 - Website misuse
 - **Recognition** recognition@doterra.com
 - Any recognition enquires
 - Rank certificates
 - Questions and queries about the Leadership magazine
 - Any other form of recognition undertaken at a dōTERRA corporate event
 - **Media Query**
 - All media queries should be referred to dōTERRA Corporate. If you receive a query from a journalist or media outlet, please refer them to Head office (email below)
 - media@doterra.com 0011 1 8014377918

RESOURCES / TOOLS (AUSTRALIA)

- **Brochures** https://www.doterra.com/AU/en_AU/brochures
 - Policy Manual
 - Product Guide
- **Flyers** https://www.doterra.com/AU/en_AU/flyers including:
 - Starter Packs
 - Policy manual
 - Compensation Plan

Check out the many other flyers available.

- **Forms** https://www.doterra.com/AU/en_AU/forms
 - Account Information Change Form AU
 - AU Wholesale Price List
 - AU/NZ Wellness Advocate Agreement Form
 - Wholesale Customer Sign Up – AU

- **Images** https://www.doterra.com/AU/en_AU/images
 - High resolution images

- **Videos** https://www.doterra.com/AU/en_AU/videos
 - Mobile Responsive Virtual Office

- **Product Information Pages (PIPs)**

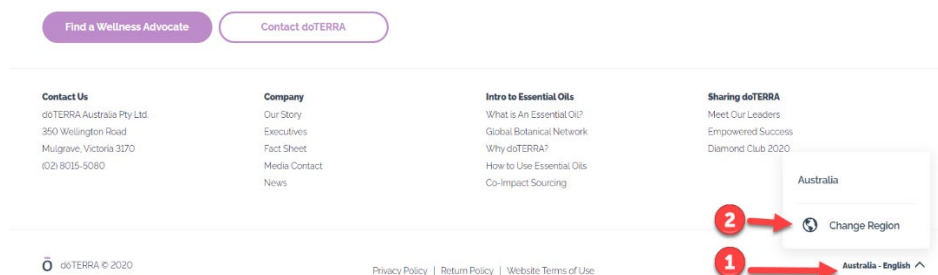
This is the official and compliant information that can be used to talk about products.

https://www.doterra.com/AU/en_AU/product-information-pages

CHANGING MARKETS

From any region, you can change to another region. **Scroll to the bottom of the website**, click on the region you are on and “Change Region” option will appear.

https://www.doterra.com/AU/en_AU



NEW ZEALAND

https://www.doterra.com/NZ/en_NZ

- NZ Member Services
 - Call (08) 0046 6815
 - newzealand@doterra.com

UNITED KINGDOM

https://www.doterra.com/GB/en_GB/

- UK Member Services
 - Call +44 203 318 0064 (United Kingdom) or +35 316 917 051 (Ireland)
 - europeanorders@doterra.com

SOUTH AFRICA

https://www.doterra.com/ZA/en_ZA

- ZA Member Services
 - <mailto:southafrica@doterra.com> Call (27) 105002462 for support
 - southafrica@doterra.com

Messenger: m.me/doterrasouthafricaofficial

UNITED STATES

<https://www.doterra.com/US/en>

Member Services: 800-411-8151

Monday–Friday 8:00 am–8:00 pm MT

Saturday 9:00 am–2:00 pm MT

General service questions: service@doterra.com

When sharing, be aware that the information provided by the US site may not be compliant outside the USA. It is highly recommended you go to your own country specific site and use the information provided there.

- Company
- Products
- Tools

dōTERRA BLOGS

- **Product (Living)** <https://doterra.com/US/en/blog-products>
 - Do-it-yourself oil projects
 - Recipes
 - Healthy Living
 - Product spotlight
- **Business** <https://doterra.com/US/en/blog-business>
 - Building
 - Inspiration
 - Leader Ideas
 - Events
- **Science** <https://doterra.com/US/en/blog-science>

Launched in October 2015 by dōTERRA to bring compliant science articles to Wellness

Advocates

- Research news
- Topics & Resources
- Health & Wellness
- Educational Resources

doTERRA eBooks

<https://www.doterra.com/US/en/ebooks>

doTERRA has created a collection of essential oil eBooks to teach you how to use essential oils for things like cooking, cleaning, focus and motivation, sleep, fitness, and more.

Each eBook dives into important topics like the science behind essential oils, essential oil benefits, and specific ways to use essential oils to transform your life.



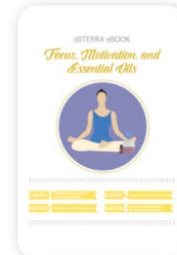
Essential Oils and Sleep
Newly Updated!



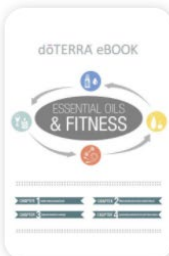
Cooking With Essential Oils



Cleaning with Essential Oils



Focus, Motivation, and Essential Oils



Essential Oils and Fitness



Essential Oils and Personal Care



Emotional Benefits of Aromatherapy



Essential Oils and Weight Management

LIVING MAGAZINES

<https://www.doterra.com/US/en/magazines/doterra-living>



Fall/Winter 2020



Spring/Summer 2020



Winter 2019/2020



Spring 2019



Fall 2018



Spring 2018



Fall 2017



Spring 2017

ESSENTIAL LEADERSHIP MAGAZINES

<https://www.doterra.com/US/en/magazines/essential-leadership>



Edition 44
Daniela & Fernando
Romay



Edition 44
Dr. Zia & Ky Nix



Edition 44
Chris & Kareena
Bracken



Edition 43
Jennifer Brady



Edition 43
Fuxian Li and Lingling
Zang



Edition 42
Matt and Bailey King



Edition 42
Sun Zhong and Xi
Fuchun



Edition 41
Elena Brower

PRESENTATIONS

<https://www.doterra.com/US/en/presentations>

PowerPoint slides (US only – may not be compliant in other countries)

AROMA TOUCH TECHNIQUE

<https://www.doterra.com/US/en/aromatouch-technique>

HEALING HANDS



<https://doterrahealinghands.org/>

<https://www.doterra.com/US/en/healing-hands>

Facebook: <https://www.facebook.com/doterrahealinghandsfoundation/>

Instagram: <https://www.instagram.com/doterrahhf/>

CO-IMPACT SOURCING



<https://www.doterra.com/US/en/co-impact-sourcing>

Also see oil sourcing videos YouTube playlist at

<https://www.youtube.com/watch?v=KXSMxzwY2wU&list=PLp3VbOdUkkm39F9PW5KcYT0psj56GsyYI>

CORPORATE CARING

Community projects and corporate sponsorships.

<https://www.doterra.com/US/en/about-caring>

ESSENTIAL WELLNESS EDUCATION

New dōTERRA compiled website with the links for the Wellness Education series.

<https://www.doterra.com/US/en/essential-wellness-education>

OPPORTUNITY AND EARNINGS DISCLOSURE SUMMARY

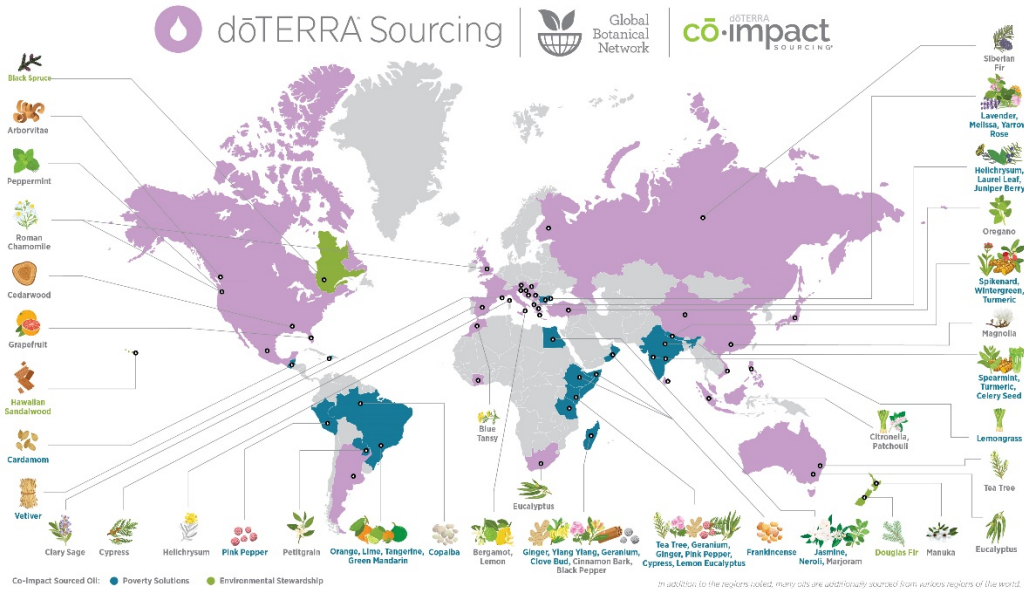
<https://media.doterra.com/us/en/flyers/opportunity-and-earnings-disclosure-summary.pdf>

SOURCE TO YOU

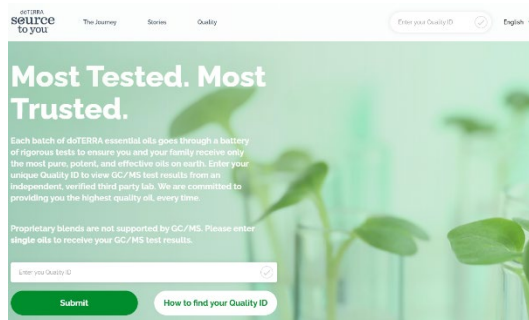
source to you®

<https://sourcetoyou.com/en>

- Growers
 - The doTERRA Difference
 - Sourcing Where Plants Thrive Most
 - Co-Impact Sourcing
 - Sourcing Guiding Principals
 - How Co-Impact Sourcing Works
 - Sourcing Information
 - Global Botanical Network
- <https://sourcetoyou.com/assets/final-updated-sourcing-map091619.jpg>



- Distillers
 - Scientists
 - Lists types of tests done to ensure quality and purity
 - Quality (check the GC/MS of your single oil bottle using the code on the bottle)
- <https://sourcetoyou.com/en/quality-reports>



PRIME MERIDIAN HEALTH CLINICS



<https://pmhclinics.com/>

"We combine proven methods of healthcare delivery with a subscription model to make managing your healthcare needs as easy as possible."

AROMATIC SCIENCE



<http://www.aromaticscience.com/>

RESEARCH and **SCIENTIFIC** site

- The Definitive Source on essential oil science
- Research, education, professional forum

SHARE SUCCESS (NATALIE AND ANDY GODDARD)

<https://www.sharesuccess.com/library/>

- Wellness Consult sheets
- Live, Share, Build, Launch Guides
- Class Food Ideas
- Rank Planners
- Expand your Contacts worksheet

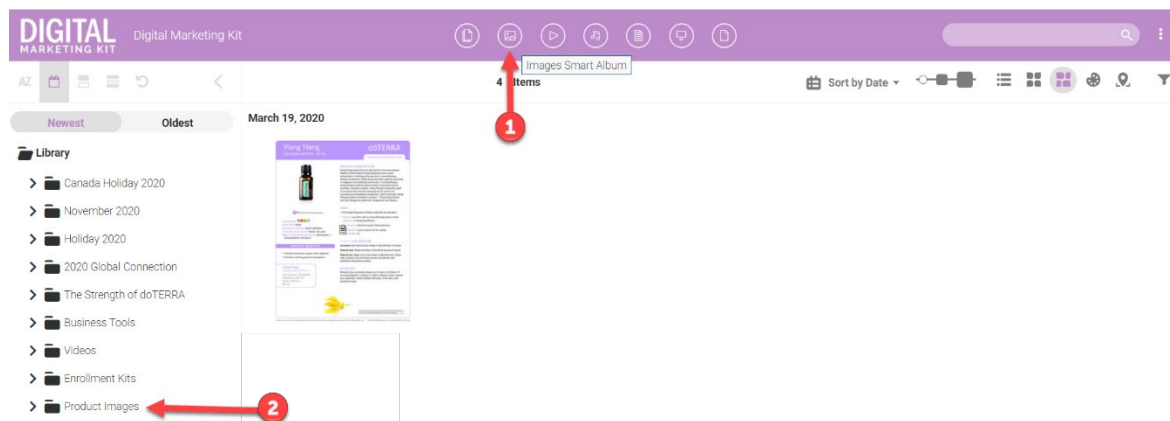
DōTERRA LABS

<https://labs.doterra.com/>

“dōTERRA Labs is a place to experiment with new Wellness Advocate tools. As we innovate and create new experiences, you can try them out here and give us direct feedback.”

DIGITAL MARKETING KIT

<https://doterra.canto.com/v/DigitalMarketingKit/>



DōTERRA SOCIAL

Manage all your social media in one place with dōTERRA Social.

<https://get.promorepublic.com/doterra-social/>

dōTERRA® | Social

- Take your business to the next level with dōTERRA Social
 - Get on-brand content, customization tools, and post scheduling, all-in-one place
- Save time by scheduling your social posts
 - Get a consistent content plan and preset time slots for the optimal reach and engagement of your posts
- Get easy to use templates for your social media posts
 - Find fresh editable templates created up to dōTERRA standards right in your Content Hub and calendar monthly
- Make your content as unique as you
 - Customize on-brand templates or upload your own lifestyle visuals using Graphics Editor
- Measure your social media results
 - Check the reach and engagement of your posts and pages.
- Get technical support whenever you need
 - Our expert managers will help you use the platform with maximum efficiency avoiding technical bottlenecks

LINK GENERATOR

<https://labs.doterra.com/link-generator/>

Easily create and share personalised links for enrolment, products and information that will be attributed to your dōTERRA account.

OFFICIAL DōTERRA PODCASTS

ESSENTIAL OIL SOLUTIONS WITH DōTERRA



https://www.doterra.com/US/en/podcast?fbclid=IwAR1lu3tYd_MYYOGzTCZChjMWfuzoGHUdTXnjzjXMTscP4wV84rYID9ioeqM

iTunes: <https://podcasts.apple.com/au/podcast/essential-oil-solutions-with-doterra/id1450021177#see-all/customers-also-bought>

BUILDING YOUR BUSINESS WITH DōTERRA-EMPOWERED SUCCESS



iTunes: <https://podcasts.apple.com/au/podcast/building-your-business-with-doterra-empowered-success/id1464920506>

OFFICIAL dōTERRA SOCIAL MEDIA SITES

FACEBOOK

US (dōTERRA Essential Oils USA)	https://www.facebook.com/doterra
Business (dōTERRA Business USA)	https://www.facebook.com/doterrabusiness/
Slim & Sassy (dōTERRA Slim & Sassy Lifestyle Competition) – old group	https://www.facebook.com/doTERRASlimandSassy/
doTERRA Science	https://www.facebook.com/doterrascience/
AromaTouch Technique	https://www.facebook.com/AromatouchTechnique/
dōTERRA Healing Hands Foundation	https://www.facebook.com/doterrahealinghandsfoundation/
doTERRA Spa	https://www.facebook.com/doterrainternationalspa/
doTERRA Aceites Esenciales USA	https://www.facebook.com/doterrausespanol/
doTERRA Essential Oils Canada	https://www.facebook.com/doterraca/
dōTERRA Essential Oils Australia	https://www.facebook.com/doterraAU/
doTERRA Business Australia and New Zealand	https://www.facebook.com/doterrabusinessaunz/
doTERRA Essential Oils New Zealand	https://www.facebook.com/doterranzofficial/
doTERRA International Japan	https://www.facebook.com/doterrajapan/
doTERRA Essential Oils Malaysia	https://www.facebook.com/doterramalaysia/
doTERRA Essential Oils Philippines	https://www.facebook.com/doterraPHofficial/
dōTERRA TW 美商多特瑞台灣分公司 (Taiwan)	https://www.facebook.com/doTERRA.tw/
多特瑞事業dōTERRA Business TW	https://www.facebook.com/doterrabusinessstw/
doTERRA Essential Oils Singapore	https://www.facebook.com/doterraSingapore/
doTERRA Essential Oils HK	https://www.facebook.com/doterrahk.zh/
doTERRA Essential Oils South Africa	https://www.facebook.com/doterrasouthafricaofficial/
doTERRA Essential Oils Europe	https://www.facebook.com/doterraeuropecorporate/
doTERRA Europe - Corporate	https://www.facebook.com/doterraeuropecorporate/
Emily Wright doTERRA (founder)	https://www.facebook.com/emilywrightdoterra/
Dr. David K. Hill, DC (founder)	https://www.facebook.com/davidhilldoterra/
Greg Cook doTERRA (founder)	https://www.facebook.com/gregcookdoterra/

INSTAGRAM

dōTERRA	https://www.instagram.com/doterra/
dōTERRA Healing Hands	https://www.instagram.com/doterrahhf/
dōTERRA AromaTouch Technique	https://www.instagram.com/doterra_att/
doTERRA Science	https://www.instagram.com/doterrascience/
doTERRA Spa	https://www.instagram.com/doterraspa/
doTERRA Canada	https://www.instagram.com/doterraca/
dōTERRA AUS & NZ	https://www.instagram.com/doterraauz/
doTERRA Essential Oils (MY) (Malaysia)	https://www.instagram.com/doterra_my/
doTERRA Essential Oils SG	https://www.instagram.com/doterrasingapore/
doterra_tw	https://www.instagram.com/doterra_tw/
doTERRA Essential Oils PH	https://www.instagram.com/doterraphofficial/
doTERRA Essential Oils Europe	https://www.instagram.com/doterraeurope/

TWITTER

dōTERRA Essential Oils USA	https://twitter.com/doterra
The dōTERRA Healing Hands Foundation	https://twitter.com/doterrahhf
doTERRA Science	https://twitter.com/doterrascience
doTERRA Spa	https://twitter.com/Spa_doTERRA
doTERRA Malaysia	https://twitter.com/doTERRAMalaysia
doTERRA Japan	https://twitter.com/doTERRA_JAPAN

OTHER

Pinterest (dōTERRA Essential Oils)	https://www.pinterest.com.au/doterra/
LinkedIn (dōTERRA International LLC)	https://www.linkedin.com/company/d-terra

doTERRA OWNER SOCIAL MEDIA LINKS

Emily Wright doTERRA

Facebook: <https://www.facebook.com/emilywrightdoterra/>

Instagram: <https://www.instagram.com/wright2dream/> for latest update and fun!

Greg Cook doTERRA

Facebook: <https://www.facebook.com/gregcookdoterra/>

Dr. David K. Hill, DC

Facebook: <https://www.facebook.com/davidhilldoterra/>

OFFICIAL dōTERRA YOUTUBE CHANNELS

- **dōTERRA Essential Oils** <https://www.youtube.com/user/doTERRAcorp>

Playlists

- **Online Summit Series**
https://www.youtube.com/playlist?list=PLp3VbOdUkkm3PZiNBFVue50JtS63tFY_I
- **Where does doTERRA Source their Oils?**
<https://www.youtube.com/playlist?list=PLp3VbOdUkkm39F9PW5KcYT0psj56GsyYI>
- **doTERRA | Ways to use Essential Oils**
<https://www.youtube.com/playlist?list=PLp3VbOdUkkm36wHC7ka9FyKbZf-VJyQfz>
- **doTERRA | Empowered Life Series**
https://www.youtube.com/playlist?list=PLp3VbOdUkkm3j-E47KpJ_t9vnwqqcvubB

(check out the many other playlists there are available)

- **dōTERRA Australia & New Zealand**
<https://www.youtube.com/channel/UC7sDeN8Oc0QFyGnloTa67Ww>
- **doTERRA Essential Oils Europe**
<https://www.youtube.com/channel/UCW3jx6bOG2Qdc9NC1ULDD6A>

NON-DōTERRA WEBSITES

ESSENTIAL OIL UNIVERSITY

<https://essentialoils.org/>

- A leading education reference site regarding the chemical breakdowns of essential oils, absolutes, CO2's and other aromatic materials
- Based on the work of Dr Robert Pappas
- The largest online chemical reference database for essential oils in the world

AROMATIC PLANT RESEARCH CENTRE APRC



<https://aromaticplant.org>

- 3rd party tester of doTERRA oils
- APRC is a state-of-the-art laboratory that utilizes a variety of methods to detect adulteration and confirm the purity of essential oils
- Our executive advisory board is internationally renowned for quality control testing and expertise within the essential oil industry
- Facebook page: <https://www.facebook.com/AromaticPlantRC/>

AROMATOOLS (USA)



<https://www.aromatools.com/>

- Sample bottles
- Emotions & Essential Oils book

AROMATOOLS (AUSTRALIA)

<https://au.aromatools.com/>



DIFFUSIONAL

<https://www.diffusional.com.au/>



OIL LIFE

<https://www.oillife.com/>

ESSENTIAL EMOTIONS TRAINING FACEBOOK GROUP (CLOSED GROUP)

(based on the Essential Emotions book)

<https://www.facebook.com/groups/essentialemotions/>

Book: <https://essentialemotions.com/shop/>

App: <https://itunes.apple.com/us/app/essential-emotions-reference/id1147824917?mt=8>

ESSENTIAL OIL CONSUMER REPORTS FACEBOOK GROUP (CLOSED GROUP)

<https://www.facebook.com/groups/EOConsumerReports/>



a group of real consumers who want a place to share their essential oil analysis results and coordinate with groups of people to share in the costs for having essential oils analysed from various suppliers in which they are interested. This group is not affiliated with any company but is completely independent from companies. We will treat all companies the same and with the respect deserved.

ENVIRONMENTAL WORKING GROUP




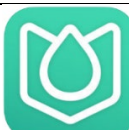
<https://www.ewg.org/>

Check with your upline – they may have their own Facebook support group set up that you can join.

MOBILE PHONE APPLICATIONS - OFFICIAL

	By	Comments
dōTERRA Events app	dōTERRA International, LLC	 https://itunes.apple.com/us/app/the-official-doterra-event-app/id1148743972?mt=8 The official dōTERRA Events app lets you access, browse and manage your event agenda on the go. Think of it as a digital version of the event booklet, complete with speaker bios, meeting locations, updates and more.
dōTERRA Daily Drop	dōTERRA International, LLC	 https://itunes.apple.com/us/app/doterra-daily-drop/id1092276833?mt=8

MOBILE PHONE APPLICATIONS – NON-OFFICIAL

<p>The Essential Life – Oil Guide</p>	<p>Total Wellness Media</p>	 <p>(Based on the Essential Life book) https://itunes.apple.com/gb/app/my-essential-life/id1434661865?mt=8</p>
<p>Essential Emotions</p>	<p>Essential Emotions LLC</p>	 <p>(Based on the Essential Emotions book) https://itunes.apple.com/us/app/essential-emotions-reference/id1147824917?mt=8</p>
<p>EoEbooks</p>	<p>Essentials of The Earth LLC</p>	 <p>https://itunes.apple.com/us/app/eoebooks/id1264769388?mt=8</p>
<p>droplii</p>	<p>John Harris</p>	 <p>You need to subscribe to droplii for this app to work: visit https://droplii.com/ https://itunes.apple.com/au/app/droplii/id910158457?mt=8</p>

NON-OFFICIAL ESSENTIAL OIL & BUSINESS PODCASTS

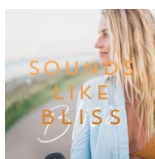
This compilation of podcasts comes recommended by other business leaders (listed in no order)



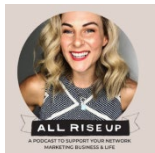
HOL:FIT Talks - Ange Peters | Modern Supernatural Living
<https://podcasts.apple.com/au/podcast/hol-fit-talks/id1286923541>



doTERRA Success Coaching Calls
 Natalie and Andy Goddard and Tiffany Peterson
<https://podcasts.apple.com/au/podcast/doterra-success-coaching-calls/id744825014>



Sounds Like Bliss
 Tara Bliss
<https://podcasts.apple.com/au/podcast/sounds-like-bliss/id1451446836>



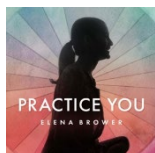
All Rise Up - A Podcast to Support Your Network Marketing Business
 Alice Nichols
<https://podcasts.apple.com/au/podcast/all-rise-up-podcast-to-support-your-network-marketing/id1202714768>



The Network Marketing Mindset
 Deb Erickson
<https://podcasts.apple.com/au/podcast/the-network-marketing-mindset/id1377853181>



MLM Game Changer Secrets: The Podcast
 Teresa Harding: MLM and Business Leader
<https://podcasts.apple.com/au/podcast/mlm-game-changer-secrets-the-podcast/id1467840483>



Practice You with Elena Brower
<https://podcasts.apple.com/au/podcast/practice-you-with-elena-brower/id1451462443>



Whole You, Consciously Creating a Business and Life You Love Podcast
 Hayley Hobson
<https://podcasts.apple.com/au/podcast/whole-you-consciously-creating-business-life-you-love/id1322629354>



The Life Coach School

Brooke Castillo

<https://podcasts.apple.com/au/podcast/the-life-coach-school-podcast/id870239631>



Joyful Living

Quinn Curtis: Mompreneur, Brand Strategist and Speaker

<https://podcasts.apple.com/us/podcast/joyful-living/id1030573459>



Oprah's SuperSoul Conversations

Oprah

<https://podcasts.apple.com/us/podcast/oprahs-supersoul-conversations/id1264843400>



EXPANDED Podcast with Lacy Phillips

Lacy Phillips

<https://podcasts.apple.com/us/podcast/expanded-podcast-with-lacy-phillips/id1419732648?mt=2>



Superwomen we Ain't

<https://podcasts.apple.com/au/podcast/superwomen-we-aint/id1390465418>



How to Fail with Elizabeth Day

<https://podcasts.apple.com/au/podcast/how-to-fail-with-elizabeth-day/id1407451189>



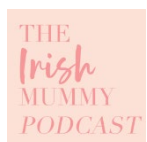
With Love, Danielle Danielle LaPorte

<https://podcasts.apple.com/ca/podcast/with-love-danielle/id1476600363>



Women Seeking Wholeness with Cherie Burton

<https://podcasts.apple.com/au/podcast/women-seeking-wholeness/id1453232262>



The Irish Mummy – Rosie Copp

<https://podcasts.apple.com/ie/podcast/the-irish-mummy-podcast-work-life-balance/id1490008477>



The Marie Forleo Podcast

<https://podcasts.apple.com/au/podcast/the-marie-forleo-podcast/id1199977889>

MEDITATIONS

See the work of Dr Joe Dispenza

<https://drjoedispenza.com/collections/meditations-english?page=1>

- Breaking the Habit of Being Yourself book meditations
- Blessing of the Energy Centers #1 meditation
- Morning and Evening meditations
- Tuning in to New Potentials meditation
- Reconditioning the Body to a New Mind meditation

FOOD ALCHEMY

- **Website:** <https://www.foodalchemy.com.au/>
 - Food & recipes <https://www.foodalchemy.com.au/food.html>
 - Aromatic dressing <https://www.foodalchemy.com.au/aromatic-dressing.html>
 - Aromatic blends: <https://www.foodalchemy.com.au/aromatic-blends.html>

You are free to share anything from this website – we encourage you to do so!

- **YouTube channel (Paul and Vanessa Jean)**
<https://www.youtube.com/c/PaulandVanessaJean>
- **Facebook**
Food Alchemy with Vanessa Jean and Paul Ovens
<https://www.facebook.com/foodalchemypaulandvanessajean/>
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