

Weekly Strategy Worksheet

for Downline Use

Step 1—Prepare for Strategy Session

- Fill out Builder Worksheet
- If your Builder Worksheet is already filled out, review it.

Step 2—Review Goal/Priorities & Action Items from Last Week

Step 3—Review Builder Worksheet with Upline:

Things to review:

1. Who will be hosting/teaching classes?
2. How many classes need to be set up on each qualifying team?
3. Have you chosen your Incentives/Promotions for next month on qualifying legs, and have you discussed the incentives/promotions with your leaders?

Step 4—Identify 3 Top Priorities for this Next Week

What is your FIRST Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you need with this Action Item? _____

What is your SECOND Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you need with this Action Item? _____

What is your THIRD Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you need with this Action Item? _____

Step 5—[Both upline and downline] put action steps on calendar

Step 6 - Important Reminders

Weekly Strategy Worksheet

for Upline Use

Step 1—Reconnect & Ask Discovery Questions

- How are you feeling about your business?
- What's the best thing that happened with your business this week?
- What's the most frustrating thing that happened with your business this week?

Step 2—Review Goal/Priorities & Action Items from Last Week

Step 3—Review Builder Worksheet:

Things to review:

1. Who will be hosting/teaching classes?
2. How many classes need to be set up on each qualifying team?
3. Have you chosen your Incentives/Promotions for next month on qualifying legs, & have you discussed incentives/promotions with your leaders?

Step 4—Identify 3 Top Priorities for this Week

What is your FIRST Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you with this Action Item? _____

What is your SECOND Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you with this Action Item? _____

What is your THIRD Goal/Priority for this week? _____

How will you get this done:

When will you have this completed? Date: _____

What support do you need with this Action Item? _____

Step 5—[Both upline and downline] put action steps on calendar

Step 6 - Important Reminders