

# doTERRA

Independent Product Consultant

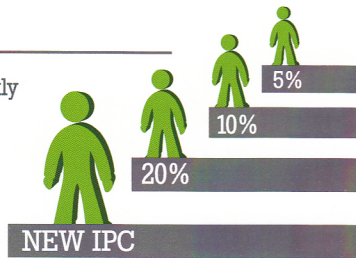
## BUILDING YOUR BUSINESS



### Compensation Plan

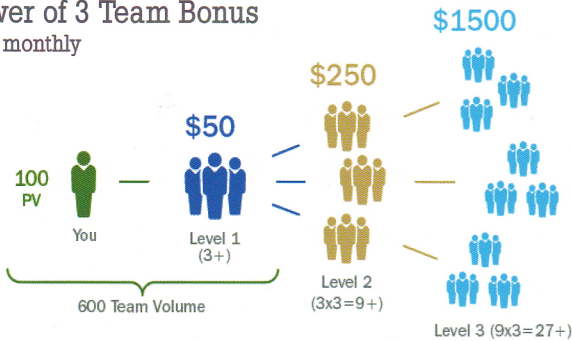
#### Fast Start Bonus | paid weekly

Paid on New Enrollee volume for their first 60 days. Enroller must be on 100 PV Loyalty Rewards Program to participate.



#### Power of 3 Team Bonus

paid monthly



#### Loyalty Rewards Program

Months 1 to 3	Months 4 to 6	Months 7 to 9	Months 10 to 12	Months 13+
10%	15%	20%	25%	30%

#### Unilevel Chart Compensation Plan

Level	Unilevel %	# of IPCs	Total Volume	Monthly Income
1	2%	3	\$450	\$59
2	3%	9	\$1,350	\$300
3	5%	27	\$4,050	\$1,752
4	5%	81	\$12,150	\$2,360
5	6%	243	\$36,450	\$4,547
6	6%	729	\$109,350	\$11,108
7	7%	2187	\$328,050	\$34,071

This example is based upon a perfect duplication of 3 person enrollment, 7 levels deep, with no attrition. All monthly figures include power of 3 bonus. Individual results will vary.

### Why doTERRA?

doTERRA was founded in January 2008 by a team of seasoned industry executives. With more than 150 years of industry experience between them, doTERRA's proprietors have the knowledge to keep her stable and booming, and the reputations to attract other talented industry leaders.

### Why Now?

According to the US National Center for Health Statistics (NCHS) almost half of all adult Americans report using some form of complementary and alternative medicine in the last 12 months. Given recent changes in health care legislation, increasing uncertainty about the quality of future health care options, and skyrocketing health care costs, even more of us will be looking for safer, more accessible self-care options.

doTERRA is poised to capture this trend by providing safe, effective self-care products at reasonable prices. And given the growing need for supplemental income among companies, families, and individuals, doTERRA is the perfect choice for everyone!

### Company History

- Debt Free Company
- Currently \$100+ Million in Sales
- More than Tripling Annual Growth
- 160+ Employees
- doTERRA Retention Rate: 65% (3x National Average)

### doTERRA's Mission

We at doTERRA are committed to sharing the life-enhancing benefits of therapeutic-grade essential oils and essential oil enhanced wellness products with the world.

re-order these "BUILDING YOUR BUSINESS" cards at [OilBusinessTools.com](http://OilBusinessTools.com)